



LAWRENCE W. HANSON

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PAST GOVERNMENT EXPERIENCE: Until 1989, Mr. Hanson served as Assistant Regional Counsel for the U.S. Customs Service, now U.S. Customs and Border Protection. As in-house counsel for Customs, Mr. Hanson provided legal advice to Customs personnel including Port Directors and other Customs officials, Import Specialists, Inspectors, Special Agents, and FP&F Officers. Mr. Hanson was involved in the handling of civil and criminal investigations, audits, and other administrative actions and was cross-designated as a Special Assistant U.S. Attorney representing Customs in U.S. Federal District Court. Finally, Mr. Hanson conducted internal training programs for Customs personnel including the Customs Law Course at the Federal Law Enforcement Training Center in Glynco, Georgia.

PRIVATE PRACTICE: Since going into private practice in 1989, Mr. Hanson has worked with the nation's three most prominent law firms specializing in international trade and import and export regulations. For each of these law firms, Mr. Hanson was the attorney in residence in charge of their Houston, Texas office until he opened his own practice, The Law Office of Lawrence W. Hanson, P.C., in 2001.

Mr. Hanson assists clients in the handling of penalty and liquidated damage claims, the detention, seizure and forfeiture of merchandise and audits, civil and criminal investigations and similar actions taken by Customs and other governmental agencies that regulate imports and exports. Mr. Hanson also assists in export licensing, permit and registration requirements before various governmental agencies including BIS, OFAC, DDTC and others. Mr. Hanson conducts privileged internal compliance reviews for importers, exporters and other international trade participants. Also, he offers his experience and judgment toward the development of international trade related compliance programs designed to prevent unwanted entanglements with the governmental agencies that regulate international trade.

Mr. Hanson is licensed to practice trade law in the States of Illinois and Texas. He is admitted to practice in the Southern District of Texas, the Northern District of Illinois, the Court of International Trade in New York, the Fifth and Seventh Circuit Courts of Appeal as well as before the Court of Appeals for the Federal Circuit. He has practiced and conducted administrative hearings before various federal agencies that regulate international trade, including the Food and Drug Administration, Department of Agriculture, Drug Enforcement Administration, U.S. State Department, Treasury Department Office of Foreign Asset Control, Department of Commerce and the Bureau of Industry and Security, Department of the Interior, Fish and Wildlife Department, Environmental Protection Agency and the Federal Trade Commission.

LEADERSHIP: Mr. Hanson has served as the head of the Customs and International Trade Section of the State Bar of Texas and as the Secretary/Treasurer and then Vice Chair of the International Law Section. In June 2002, Mr. Hanson was elected Chair of the International Law Section of the Texas State Bar. In 2002, Mr. Hanson founded the Center for Global Trade Education and Compliance which continues to provide public and in-house training on import and export regulatory issues. In 2005, Mr. Hanson was appointed to the Greater Houston Partnership International Business Issues Committee, which examined international trade developments and their impact on the local business community. In 2006, Mr. Hanson was appointed U.S. Chair of the U.S. - Mexico Bar Association Customs Committee and in 2008, was named as a Director of the USMBA. In January 2009, Mr. Hanson helped create and continues to serve as a Director of the Washington D.C. based Global Trade Regulatory Review which is a grassroots watchdog organization helping to improve the international trade regulatory process. During 2009, Mr. Hanson also served as the U.S. Counsel for the International Compliance Professionals Association. In 2010, Mr. Hanson was elected U.S. Chair of the U.S. Mexico Bar Association.

COMMUNITY PARTICIPATION: Mr. Hanson is involved in numerous other law related organizations including the American Bar Association-International Law Section, the Court of International Trade Bar Association, the Court of Appeals for the Federal Circuit Bar Association, the U.S. Mexico Bar Association and the International Bar Association. He is also an active participant in other professional organizations including International Compliance Professionals Association, the American Institute for International Steel, American Association of Exporters and Importers, the American Petroleum Institute and the National Customhouse Brokers and Freight Forwarders Association.

TEACHING AND LECTURING: Mr. Hanson has a long history of teaching and lecturing on issues related to import and export regulation, international trade and related topics. Within Customs, Mr. Hanson taught Customs Law at the Federal Law Enforcement Training Center and conducted other field training programs. He has been a member of faculty at the University of Houston Law Center since 1993 where he teaches U.S. Import Regulation in the fall term and U.S. Export Control Regulation in the spring term. He has been a regular lecturer at the Rice University Graduate School of Business and has lectured at various local community colleges and other civic organizations. Finally, Mr. Hanson created the Center for Global Trade Education and Compliance which provides in-house and outside training to entities involved with international trade.
