

# Advocacy Survey



**Spring 2014**

# **Advocacy Survey Spring 2014 Course Information and Syllabus**

The goal of this course is to expose you to the spectrum of legal advocacy, beginning from the moment a prospective client enters your office and ending with an appeal of your case. In each segment, we will 1) survey both the relevant statutory and case law, 2) examine the process and procedure required for attorneys/parties to move through each segment, and 3) learn the skill sets necessary to effectively advocate in each segment, including application and presentation of one skill per segment.

Three foundational elements will be used throughout the semester as basis for class discussion and the Journal Entries. The elements are: 1) the story of the case, 2) where the dispute falls on the 9-stage model of conflict escalation, and 3) how issues in the dispute impact each student.

Even though there is no bound text for this course, there will be reading assignments – which will either be sent to you as a .pdf or which can be accessed through Lexis/Nexis or Westlaw. There will be 5 data points in the grading rubric, and they are:

- 1) Professionalism and Participation (10% of total grade)**
- 2) Journal Entry #1 (12% of total grade) – Mediation Advocacy**  
Due before class starts on March 6<sup>th</sup>
- 3) Journal Entry #2 (18% of total grade) – Negotiation Advocacy**  
Due before class starts on March 27<sup>th</sup>
- 4) Journal Entry #3 (30% of total grade) – Trial Advocacy**  
Due before class starts on April 22<sup>nd</sup>
- 5) Final Exam (30% of total grade)**

Additional Course Requirements:

- 1) Attend the Final Trial for the Law Center's Trial Advocacy class (Saturday, April 19<sup>th</sup>).

## **Syllabus**

Jan 14	Class 1:	Introduction The Psychology of a Dispute
Jan 16	Class 2:	Assessments
Jan 21	Class 3:	Three Points of Focus: Storytelling, 9 Stages of Conflict Escalation, and Deep Structure
Jan 23	Class 4:	Pre-trial Advocacy
Jan 28	Class 5:	Pre-trial Advocacy

Jan 30	Class 6:	Pre-trial Advocacy
Feb 4	Class 7:	Appellate Advocacy
Feb 6	Class 8:	Appellate Advocacy
Feb 11	Class 9:	(No Class)
Feb 12	Class 10:	(No Class)
Feb 18	Class 11:	Appellate Advocacy
Feb 20	Class 12:	Mediation Advocacy
Feb 25	Class 13:	Mediation Advocacy
Feb 27	Class 14:	Mediation Advocacy
Mar 4	Class 15:	Mediation Advocacy
Mar 6	Class 16:	Negotiation Advocacy
Mar 18	Class 17:	Negotiation Advocacy
Mar 20	Class 18:	Negotiation Advocacy
Mar 25	Class 19:	Negotiation Advocacy
Mar 27	Class 20:	Arbitration Advocacy
Apr 1	Class 21:	Arbitration Advocacy
Apr 3	Class 22:	(No class)
Apr 8	Class 23:	Arbitration Advocacy
Apr 10	Class 24:	Arbitration Advocacy
Apr 15	Class 25:	Trial Advocacy
Apr 17	Class 26:	Trial Advocacy
Apr 19	Attend Final Trials for the Trial Advocacy Class (at the Courthouse)	
Apr 22	Class 27:	Trial Advocacy
Apr 24	Class 28:	Trial Advocacy
Apr 29	Class 28:	Final Exam