

Fall 2020 Course: ENTR 7339, Cougar Venture Fund

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This is a great opportunity for students interested in entrepreneurship or venture capital to make valuable contacts and see how deals are done -- likewise, for any student to see the process of turning a technology into a business.

Students taking ENTR 7339 will conduct deal evaluation, due diligence, and portfolio tracking for the Cougar Venture Fund ("CVF" or "the Fund"). The Cougar Venture Fund is a venture capital fund that has been created to give Bauer MBA students the opportunity to gain hands on experience in evaluating and investing in early stage technology companies.

As part of the coursework, you will see investment presentations from early stage technology companies and analyze/recommend prospective investments. As part of the evaluation process, you will meet members of the management team, learn about the company's technology, and review the term sheet.

The class is a 3-credit hybrid that will meet weekly on Tuesdays from 4:30-6:00pm (with several classes meeting 4:00-6:00pm) throughout the fall semester to teach students how to evaluate a start-up company. Students will work outside class to conduct research and due diligence on possible investments.

Admission to the class is by application and approval of instructor. The application process consists of a personal written statement and resume, followed by interviews. The Fund encourages students with diverse backgrounds to apply, including those with technical, financial, science, legal, or start-up experience.

Please send applications to kdrassin@uh.edu before **5pm on Thursday, April 30, 2020**. Include the following information:

- Name, phone number, e-mail address, and student status (i.e. full time/part time)
- Transcript of courses that you have completed
- Resume that is no longer than 2 pages
- Personal statement

Your personal statement should address the following items:

- How your prior education and work experiences qualifies you to review various aspects of a start-up technology or company including: technology, marketing/sales plan, revenue model, financial projections and market risk
- What unique strengths and experience you will bring to your team
- What you expect to learn from your involvement in the Fund
- Please describe any constraints that might make it inconvenient for you to meet with teammates

This will be a very interesting class. We look forward to receiving your application.